

Vesting Finance

Customer Snapshot

Name

Vesting Finance

Overview

Full-service credit management company for a wide range of clients and business sectors—operates from eight locations in the Netherlands and Belgium—with over 700 employees across all subsidiaries.

Headquarters

Hilversum, the Netherlands

EVault Products

Two 12 TB EVault Plug-n-Protect appliances

IT Environment

Wide range of environments including Microsoft Office and the EuroDossier accounts package from Euro-Systems—and remote logins via a Citrix wide-area network

Challenges

- Ensuring business continuity and compliance with Dutch data privacy laws
- Keeping up with a huge growth in data volumes

EVault Replaces Tape System and, Ahead of a Data Centre Move, Is Installed in Just One Week

Clients rely on Vesting Finance to keep funds flowing from their debtors. But could Vesting Finance guarantee an uninterrupted flow of funds and faultless business continuity when it moved data centres? The stakes were high and the clock was ticking, so Vesting Finance looked for a replacement for its ageing tape backup system. The company found it in EVault.[®] EVault could cope with the worst-case data-loss scenario. And it was up and running within a week.

Business-Critical Data Requires Business Continuity

Vesting Finance is a full-service credit management and debt collection company. It keeps funds flowing for numerous businesses in the Netherlands and Belgium. For the company's clients, the flow of cash is vital. If Vesting Finance could not quickly recover from a loss of data, its own survival would be in doubt.

Since business continuity goes to the company's core, Vesting Finance takes data backup and storage more seriously than most. The company also has to comply with Dutch privacy laws in respect to its own data and that of its clients. So when business growth produced an unexpectedly large increase in data volumes, it was time to find a more reliable solution.

"In some months, our data grew by as much as one or two terabytes," recalls Robert Teunissen, Vesting Finance IT Manager. "When our weekly tape-based backup reached 32 hours, we knew we needed a disk-based solution."

Find the Right Backup System—and Implement It in a Week

The first step was to switch data centres. But the move itself would increase the risk of data loss. So Vesting Finance turned to its IT partner, Unica ICT, for advice on a failsafe backup solution.

Unica suggested two systems. One was well-known in the Dutch market; the other—EVault—was unfamiliar. Since EVault was an entirely new name to Vesting Finance, the company asked to see how it worked.

Case Study

Vesting Finance

Challenges (continued)

- Managing a 32-hour weekly backup to tape
- Maintaining the ability to trade through the worst-case scenario—a total loss of data—in a forthcoming transfer of data centres

Results

- Installed backup solution and had it ready within one week
- Reduced data volumes by approximately 70 percent
- Reduced restoration times from three weeks to ten minutes
- Gained ability to split backup responsibility between two providers

“As soon as we saw the EVault demonstration, we were sold on its possibilities. Everything that we saw—business continuity, storage capacity, how smooth it was to restore—was right for our business. Our conclusion: yes, this was the best solution.”

—Robert Teunissen
IT Manager
Vesting Finance

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And when it turned out that EVault was going to be roughly half the price of the better-known alternative, there was absolutely no contest.

Since the imminent data-centre move introduced what Teunissen describes as “an element of urgency,” EVault moved fast. “We hired the demo version from EVault,” Teunissen says, “and they set it up within a week because of the pressure we were under. After that, the move went through without a problem.”

Working Time Saved—and Business Continuity Assured

Vesting Finance also ordered two 12 TB EVault Plug-n-Protect appliances for permanent installation: one in its new Amsterdam data centre, the other at its Hilversum head office. Beyond meeting Vesting Finance’s need for data security and business continuity, EVault cut the firm’s storage volumes. Before introducing EVault, Vesting Finance was storing between 22 and 24 TB of data. Now it stores about 6 to 7 TB—a reduction of roughly 70 percent.

Teunissen says that he chose EVault for “the flexibility of its solution and the simple way it handles backups, disaster restores, and recovery planning.”

On a day-to-day level, the biggest improvement is in time saved: “EVault is very easy to handle,” Teunissen says. “It’s intuitive, so everyone understands it. When we want to restore, that’s easy too—it saves us hours of waiting time. In just ten minutes we can restore files that would previously have taken us three weeks.”

Splitting Backup Responsibility for Better Management

An unexpected benefit of switching to EVault was gaining the ability to split responsibility for backups between Unica and EuroSystems, the supplier of Vesting Finance’s key accounting package, EuroDossier. The two data streams could be handled independently by the teams best suited to managing them.

EVault was new to EuroSystems too—or so EuroSystems thought. When the company investigated further, they discovered EVault already underpinned their main business backup.

All Goals Met. And More.

Teunissen knew what he wanted from a new backup solution. With EVault, he got more: “EVault has enabled us to achieve all our objectives—and given us a little bit more,” he says. “The time it takes to restore from backups is astonishing. That was new to us.”

Teunissen adds, “The cooperation we got from our partners was very good too. Unica and EVault have been excellent. They both thought about the business case, while EVault was really proactive in looking to achieve our objectives. We are very happy with what they did. EVault does exactly what they said it would.”

Take the Next Step

To learn more about EVault storage solutions, email us at info@evault.com or visit us at www.evault.com.



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